# Clearly Kosciusko: Kosciusko By Choice

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#### Introduction



- History of Clearly Kosciusko
  - Brand origin and growth
    - Lilly Center for Lakes & Streams
    - Kosciusko Economic Development Corp., Kosciusko County Convention & Visitors Bureau, and Kosciusko County Chamber of Commerce
  - 2020 Kosciusko Leadership Academy project
  - Transition to Kosciusko County Convention & Visitors Bureau
- Established brand to build upon
  - What is the next step?

#### Need



- Pandemic impacts on workforce
  - KEDCO's MakeMyMove Initiative
- Opportunities to draw in workers
- Northeast Indiana Regional Partnership's Road to One Million Plan
- Talent attraction campaign showing opportunities in Kosciusko County
  - Diversity, Quality of Life, Industries, Different communities

### Solution



- Clearly Kosciusko by Choice
  - Campaign highlighting transplant stories
    - Why they came
    - Why they chose to stay
- Research
  - OneWarsaw
  - Lilly Center for Lakes & Streams
  - Kosciusko County Chamber of Commerce
  - Kosciusko County Economic Development Corporation
    - Make My Move Remote workers
  - Hoosier by Choice campaign
  - Blue Note Design, LLC Aaron Winey

#### Approach



- Suite of short videos to be distributed via social media outlets
  - Clearly Kosciusko and KCCVB social media channels
    - TikTok, Facebook, Instagram, YouTube, CK website
  - Supporting blog posts on CK website
  - Select participants to represent diverse cultural backgrounds, industries, and county geography
- Produce participant panel discussion episode for Clearly Kosciusko podcast
- Partners include: DreamOn Studios, KCCVB, KEDCO, Kosciusko Chamber of Commerce, and Lilly Center for Lakes & Streams
- Budget info
  - KLA Mini-grant provided starter funds
  - KCCVB providing some funding

#### Results



- Four of eight videos released to date
  - Statistics as of April 10th-
    - Total reach (all videos): 29,137
    - Social media likes: 603
    - YouTube views: 127
    - Webpage views: 265
- Four more in various stages of production

#### Results



- Clearly Kosciusko podcast Participant panel
  - Release date May 3rd and May 17th
- Media coverage
  - WSBT-22 News, InkFree, Times Union, NewsNow Warsaw

#### Selected interviewees



- Lakesha Green Wagon Wheel Theater
- <u>Chris Scheeren Blue Barn Berry Farm</u>
- <u>Rusty Martinez Lilly Center for Lakes & Streams</u>
- Benjamin Navarro Grace College
- Lorena Oplinger Wildman
- Jenn Olsen Cardinal Services
- TBD (2)





#### Next steps



- Four more videos still to be released
- **County-wide impact:** talent attraction and retention
- **Do-able:** Campaign already started and set to continue
- Sustainable: KCCVB is taking ownership of campaign
- Northenor Award grant money used for digital marketing outside Kosciusko
- View videos and blog posts by scanning QR code to visit ClearlyKC.com
- We want to show that the place to live, work, learn, and play is CLEARLY KOSCIUSKO!



## Thank you!