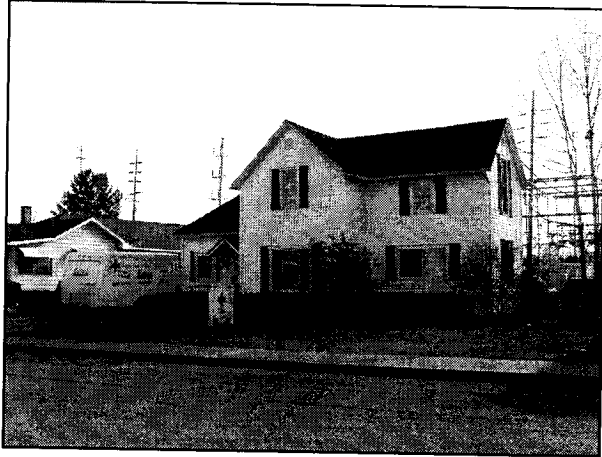




Under One Roof

Steve Yeager - SYM Financial Advisors
Rod Brehany - Brehany Chiropractic
Janet Hygema - Dekko Technologies, Inc.

KIA White Paper - April 13, 2004



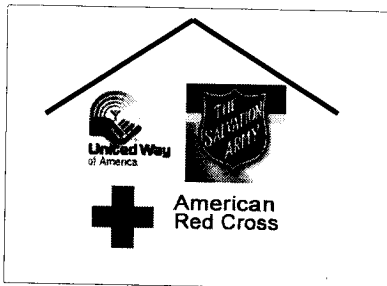
Did You Know?

- There are 45 programs under the United Way
- Consisting of 28 different agencies
- In 2003, nearly \$1.5 million was raised and will be put to use helping Kosciusko community this year

Background

- American Red Cross request to KLA
- “We’re not into bricks and mortar, we’re about service to the community”
- New direction

Community Service Facility (CSF)



Vision



Goal

- Increase visibility to **all** of these vitally important service organizations
- Improve current working environment while potentially decreasing costs for each
 - Large “shared” spaces
 - Easily accessible
 - Highly visible

Process

- Surveyed multiple United Way Agencies
- Asked the following questions
 - Level of interest in the CSF concept (1-5)
 - Square footage need for operations
 - Conference room/ Training room need and frequency of use
 - Current annual expenditures on building/ maintenance/ insurance

Survey Participants

- United Way
- American Red Cross
- Combined Community Services
- KC Senior Services
- Salvation Army
- Kosciusko Home Care and Hospice
- Big Brothers Big Sisters
- Heartline Pregnancy
- Indiana Lakes Girl Scouts
- KC Literary Services
- Victim Service Center

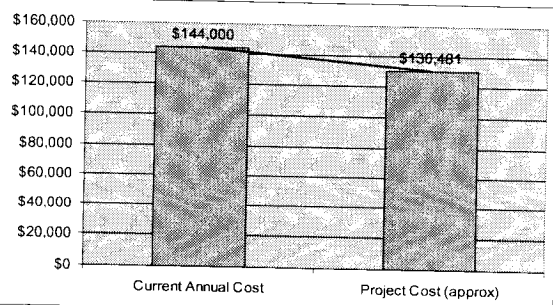
Data Highlights

- 91% of respondents indicated a level of interest of 3 or higher
- Half indicated the highest level of interest
- Numerous agencies operate in facilities that are not handicap accessible
- On average 5.8 years in current facility

Common Needs

- 82% have need for large conference room
- 73% have need for a large training room
- 100% require handicap accessibility
- Parking needs
- Room for future growth
- Storage facilities
- Updated technology

Cost Saving Potential (CSF)



Conclusion/ Next Step



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